

## Presented by:

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## Episode 5 – Financing the Project

Often when we talk about financing a project we know a lot of developers jump straight away and just think bank lend, and this is usually lending from the major banks. This is fine if your project fits into something that the banks will lend to. But not all the projects you have will fit into what the banks are going to require. Whether that's from equity point of view or it might just be the experiences of the developer or you might not quite have the pre-sales that you need in place. So as a developer you really need to start discovering and looking at what is actually available outside of the major banks that can actually help and assist you into getting your development up and running.

There's a lot of alternative lenders available and in this podcast Matthew Royal from Development Finance Partners gives some insights into how bringing together a mix of different lenders can give you a better return on equity as the developer, and that this does not necessarily mean that it's as expensive as some people think.

Matthew also discusses:

- Bank versus the Non-bank lending and some key differences
- What the banks would typically fund
- Tips on reducing some risks and increasing return on equity

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Please feel free to use the resources that are available on our website [www.buscgroup.com.au](http://www.buscgroup.com.au). Under the property development section, we have:

- Site pre-acquisition acquisition checklist
- basic feasibility modelling spreadsheet

We also offer a free initial consultation to any listeners who would like to talk further.

You can also register your interest for our property development masterclass and receive a priority invitation and discounted pricing. Please click the image for the full course details.

